





YOUR PARTNER IN SUCCESS

Can your business processes be streamlined?

That's where Axis Global Partners comes in. As your partner, we assess your existing processes and design a detailed plan for improvement. If we can provide a solution, great. If not, we'll recommend someone who can. Guaranteed.

Axis Key Areas of Expertise...

- Enterprise Resource Planning (ERP)
- Process Manufacturing
- Customer Relationship Management (CRM)
- Business Intelligence (BI)
- Warehouse Management Systems (WMS)
- Human Resources (HRMS)
- eCommerce

IMAGINE THE POSSIBILITIES

We follow a simple rule when analyzing your business: *no constraints.*

Understanding terms like accounting system or solutions will come into play; we will look beyond labels such as WMS, CRM and ERP, and brainstorm any and all possible improvements. Then we design a solution that exactly fits your needs.

GLOBAL REACH, CLOSE RELATIONSHIPS

Axis teams have collaborated with clients in all regions of the United States, Canada and throughout Latin America and the Caribbean. Each one receives our undivided attention and personalized consulting. We put our clients' interests first to ensure that we provide value.

We Listen ...> **We Diagnose**

BUSINESS
REQUIREMENTS



DESIGN



TESTING



"Being customer-centric is more than just a buzz word at Oliva Cigars. Axis Global Partners solved our operational challenges by focusing their solution not only by seeing it through our eyes but also our customer's. Today our inventory costs are tightly managed and our fulfillment rates are much higher."

Jeannie Oliva, VP of Sales & Marketing, Oliva Cigars

Contact Axis today for a complimentary initial consultation.
info@axisglobalpartners.com



A PROUD SAGE BUSINESS PARTNER

Sage Accpac ERP

SageCRM

Sage MAS 500 ERP

Sage Accpac HRMS

When Axis Global Partners performs a business analysis, we recommend strategies that can be typically achieved with diverse software packages. At the same time, we represent award winning Sage products such as Sage Accpac ERP, SageCRM, Sage MAS 500 ERP and Sage Accpac HRMS. This allows us to offer clients end-to-end solutions – from system design to product selection, implementation, training and ongoing support.

OPEN MINDS

During the analysis phase of the Solution Development Life Cycle (SDLC) Axis attempts to be “*product agnostic*.”

While we do offer some of the finest, most time-proven software solutions available, we will never push them on you. Instead, we see ourselves much like skilled internists. We employ diagnostic techniques and provide our findings and recommendations - which is our business analysis. Simply put, best practice states, prescription without diagnosis should be considered malpractice. In most cases, this approach allows us to provide a complete and integrated solution that yields substantial impact to your business.

...> **You Decide**

Contact Axis if your company:

- Is poised for growth
- Can benefit by replacing inadequate or outdated systems
- Needs faster order processing and fulfillment
- Can increase revenue by greater customer satisfaction
- Would profit by quick access to key data and metrics, or better yet, anticipate customer needs and inventory requirements

> IMPLEMENTATION ...> TRAINING ...> ONGOING SUPPORT

“Axis Global Partners has truly been a partner with us over the last few years...thanks to their guidance we are now embarking on a whole new project that will streamline our entire manufacturing process.”

Jeff Lisitza, Director of Information Technology, TH Foods, Inc.



Axis is by your side
throughout the entire
Solution Development
Life Cycle (SDLC)



Axis Global Partners is a team of certified business consultants with offices in the United States, Canada and the Caribbean. Our goal is to improve clients' top and bottom lines – with branded-neutral automation solutions that increase profits, decrease costs and pay for themselves in the shortest possible period of time.

Please call the nearest office for a complimentary no-obligation initial consultation.

www.axisglobalpartners.com

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