



SAGE MAS 500

## Product Overview



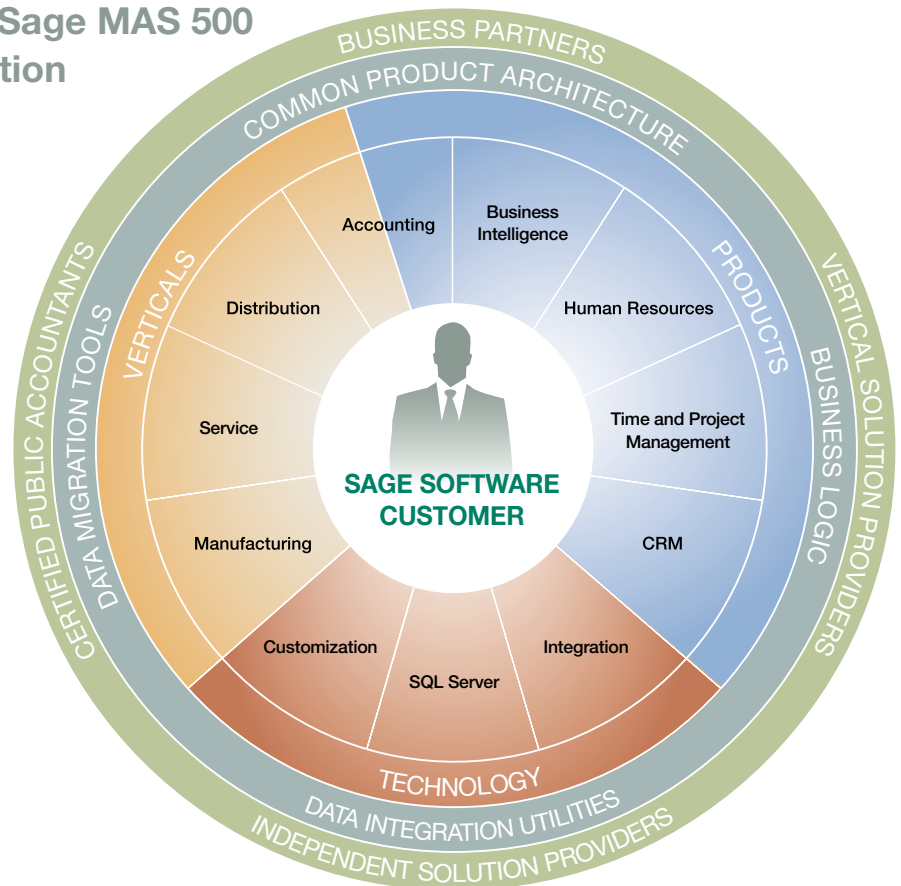
Sage MAS 500 ERP is designed to elevate performance, productivity, and profitability within your business. As one of the first mid-market ERP solutions to develop an ERP application from the ground-up based on SQL Server and Visual Studio technology, Sage MAS 500 has evolved with the latest technology to provide the value and flexibility that its users have come to rely on. From Supply Chain Management to innovative eCommerce solutions to the latest .NET-based applications, Sage MAS 500 continues to deliver solutions that increase user productivity and lower overall costs.

Sage MAS 500 is a complete enterprise management solution that was developed to help progressive companies streamline operations, manage with insight, and springboard to the next level. Sage MAS 500 is the competitive advantage that can make the difference in the essential growth of your business.

## Advanced Business Solutions Working Together

**Sage MAS 500** is an integrated suite of robust business solutions which work synergistically to help you maximize operational efficiency and increase productivity and profitability across every aspect of your enterprise. These scalable applications feature advanced capabilities that address the daily operational challenges you face, while providing the management insights you need to secure your company's successful future. Streamlined automation, exceptional functionality, extensive customization capabilities, and easy integration are just a few of its strengths. Now you can leverage the power of one software company to meet all your software needs. And you have the added convenience and peace of mind that comes with knowing you can count on the superior quality, reliability, and award-winning customer support services of Sage Software.

### The Sage MAS 500 Solution





## Complete, Robust Financial Applications

### ► SAGE MAS 500 FINANCIALS

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|---|---|--|
| <ul style="list-style-type: none"><li>• General Ledger</li><li>• Accounts Payable</li><li>• Accounts Receivable</li></ul> | <ul style="list-style-type: none"><li>• Cash Management</li><li>• Purchase Order</li><li>• Multicurrency Management</li></ul> | <ul style="list-style-type: none"><li>• Allocations</li><li>• Active Planner</li><li>• Sage FAS Fixed Assets</li></ul> |
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**Sage MAS 500 Financials** offers deep functionality and superior usability for all your core accounting and enterprise requirements. Advanced reporting and analysis capabilities, including the ability to track key performance indicators, publish reports to the Web, and drill into data, empower your managers to make proactive decisions with real-time insight. Sage MAS 500 Financials puts you in control of finances so you can manage your company to capture more profits.

#### General Ledger

General Ledger provides quick access and easy manipulation of mission-critical data. You can process inter-company transactions, establish flexible accounting periods and an unlimited number of budgets, perform future posting, and more. With its financial report writer, you can perform consolidations setup—and maintain a variety of sophisticated reports so decisions are always based on insight gained from in-depth analysis.

*“I’m very pleased with Sage MAS 500, especially its ease of use and flexibility. It gives me a great deal of control, and guides me when I need to drill down to a trial balance or transaction report—exactly what we need for planning and managing rapid growth.”*

— Britt Hayes, Controller, Childcare Network

#### Accounts Payable

Accounts Payable offers several options to save time and reduce administrative costs by automating vendor-related tasks and simplifying voucher entry. It also accommodates multiple vendor addresses, multi-year history retention, automatic payment selection, check printing, and more.

#### Accounts Receivable

Accounts Receivable improves your cash flow and enhances customer satisfaction with streamlined automation of your collections process. Gain complete control of your receivables and invoicing processes, and leverage automatic calculations that avoid errors and eliminate duplicate data entry. Consolidate customer receivables, statements, reporting, and credit checking across national accounts.

#### Cash Management

Cash Management enables you to quickly and accurately reconcile all of your bank accounts, as well as perform bank transactions with pinpoint accuracy. This module integrates seamlessly with the other Sage MAS 500 financial modules for automatic cash transactions and secure record keeping that flows through your entire system.

#### Purchase Order

Even businesses that don’t manage warehouses can benefit from the advanced tracking capabilities of the Purchase Order module. You can monitor the purchase of office equipment, consumables, and fixed assets—and catch undershipments from your vendors. Vendor performance metrics enable you to better negotiate reduced costs with vendors, and build stronger vendor relationships.

## Multicurrency Management

Multicurrency Management provides robust multicurrency and analysis capabilities so you can optimize your international opportunities. You can maintain an unlimited number of currencies and exchange rate schedules, update exchange rates daily, and post realized and unrealized gains or losses due to currency fluctuations.

## Allocations

The Allocations module eliminates the guesswork in distributing company expenses. It helps you reduce administrative time and costs while accurately measuring resource consumption. Built-in process controls help you eliminate errors by creating allocation rules while providing the flexibility to distribute and re-distribute allocations for new and existing accrued transactions.

## Active Planner

Take control of the budget process and bring strategic insight to business planning. Sage Active Planner is an enterprise-wide, purpose-built budgeting and planning application that empowers you to make strategic, more informed business decisions using “bottom up” and “top down” budgeting, and “what if” analysis. It makes the budgeting and planning process faster and easier, encourages collaboration across all lines of business, and ties budgeting activities to organizational performance.

## Sage FAS Fixed Assets

### • FAS Asset Accounting

FAS Asset Accounting accounts for your company’s tangible assets (laptops, copiers, production machines, and other business equipment), automatically calculating depreciation and tax deductions, eliminating the need for off-line spreadsheets.

### • FAS Asset Inventory

FAS Asset Inventory takes FAS Asset Accounting one step further with a sophisticated bar code system that empowers you to easily track the physical location of assets using a convenient hand held radio frequency device.



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*“Sage MAS 500 does much more than the ERP I implemented at a previous company for nearly half a million dollars. ...We looked at 20 different systems and none even came close to Sage MAS 500.”*

— Bob Schrader, Operations Manager, Hartland Controls LLC

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## Efficient Distribution & Supply Chain Management

### ► SAGE MAS 500 DISTRIBUTION

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|---|--|--|
| <ul style="list-style-type: none"><li>• <b>Inventory Management</b></li><li>• <b>Inventory Replenishment</b></li><li>• <b>Purchase Order</b></li><li>• <b>Sales Order</b></li><li>• <b>Sales Tax, Powered by AvaTax</b></li></ul> | <ul style="list-style-type: none"><li>• <b>eCustomer</b></li><li>• <b>eOrder</b></li><li>• <b>Advanced Kitting</b></li><li>• <b>Product Configurator</b></li></ul> | <ul style="list-style-type: none"><li>• <b>Warehouse Management</b></li><li>• <b>Warehouse Automation</b></li><li>• <b>StarShip Parcel</b></li><li>• <b>StarShip Freight</b></li></ul> |
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Sage MAS 500 provides an advanced distribution and supply chain management solution that helps you minimize carrying costs while ensuring sufficient product availability. Automated supply chain and warehouse management processes integrate solidly with demand forecasting to maximize inventory control and profits. With features that support multi-warehouse configurations, as well as multi-site customers, Sage MAS 500 is optimized for a wide variety of distributors and manufacturers. Specially designed features include comprehensive inventory demand forecasting, a Web-integrated product catalog, flexible sales and returns processing, and automated procurement. The Sage MAS 500 distribution solution empowers you to strategically manage every aspect of the distribution cycle, from purchasing all the way through sales, with unparalleled efficiency and control.

### Inventory Management

With its warehouse-centric design, the Inventory Management module can save you time and money. You can track costs and sales histories by warehouse and manage assemble-to-order or build-to-order kits. You also retain complete inventory visibility by tracking your stock transfers both within and between warehouses. Down time turns into up time since you'll be able to take orders during inventory cycle counting. You can even attach images to inventory items and organize your products into a comprehensive catalog which translates to easy item lookup in both the Sales Order and Purchase Order modules. Inventory Management fully supports raw material and finished goods lot control and serial number tracking in addition to physical inventory counts.



## Inventory Replenishment

This sophisticated module gives you the insight to maximize your profits by finding the optimal balance between accelerating inventory turnaround and maintaining adequate stock levels to meet customer demand. Inventory Replenishment features demand forecasting and automated procurement capabilities, which enable you to automatically generate purchase orders and warehouse transfers based on your inventory requirements. By tracking overhead costs and optimal purchase levels for vendors, you can combine orders so that you receive maximum discounts from your vendors as you minimize your overhead costs. Inventory Replenishment utilizes seasonal cycles, sales history, and lead times to forecast the appropriate inventory levels and minimize carrying costs while maximizing efficiency throughout your supply chain.

## Purchase Order

The Purchase Order module helps you manage the requisition, purchase, and physical receipt of items and services. You can tag incoming product against customer sales orders so that as product is received, it is immediately designated to customer back orders. In addition, manufacturers can accurately track material and outside process costs by tagging a purchase order line to a specific work order operation. You can also verify payable invoices by matching the delivery receipt with the invoice and the original purchase order. Tighter tracking and more accurate purchasing control within your warehouse means greater cost efficiency and ultimately a better bottom line.

## Sales Order

Sales Order increases operational efficiency by accommodating multiple customer requests in one transaction. For example, each order or return line item can have its own ship-to address, sales person, tax rate, ship date, ship-from location, and drop-ship designations. In addition, the flexibility of the Sales Order module enables you to price inventory items based on customer class, location, discounts, and more. Sales Order leverages a user-friendly grid entry form which can be personalized for streamlined data entry. The Sales Order module includes a formalized Return Merchandise Authorization (RMA) process to manage customer and vendor returns. Adding the Sage MAS 500 Multicurrency module equips Sales Order to accommodate multiple currencies for easy entry into global markets and unsurpassed pricing flexibility. Real-time

visibility enables you to confirm stock availability, or if out of stock, source from another warehouse, drop-ship, create work orders, or substitute other items.

## Sales Tax, Powered by AvaTax

Sage MAS 500 Sales Tax, Powered by AvaTax automatically performs address validation, sales tax jurisdiction research, and rate calculation to ensure sales tax compliance.

## eCustomer

The eCustomer module offers a business-to-business Web storefront that enables customers to order items from your online item catalog. After purchasing, customers receive a confirmation and automatic e-mail acknowledgement. Your customers are empowered to monitor their account status by viewing outstanding orders and credit-related information.

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*“With \$4 million in inventory, 300 different products, and four warehouses, we appreciate how robust and accurate Sage MAS 500 is. Our raw material and labor costs vary depending on location. Sage MAS 500 lets us monitor each item independently—something not many systems can do. Inventory replenishment at our distribution site is so much more efficient that we’ve reduced our workload by 80 percent.”*

— Janet O’ Neal, Director Supply Chain Management,  
Kellogg Garden Products

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### **eOrder**

The Web-based eOrder module enables remote order entry and puts critical information (order entry, recent shipment, order payment, invoicing, and customer credit status) at your sales team's fingertips whenever and wherever they need it—on the road, at home, and in the office. This empowering module is designed to shorten your sales cycle and substantially boost your sales revenue.

### **Advanced Kitting**

The Inventory Management module provides the ability to stock and ship assembled kits as well as sell build to order kits based on material templates. The Advanced Kitting module takes this a step further by incorporating labor costs into the kitting process and creating routings within the components.

### **Product Configurator**

Developed by industry experts, Product Configurator puts you in control of orders and bills of material by associating rules to build finished goods items. This is particularly helpful for complex products that have customer-selected options such as color, size, or style.



### **Warehouse Management**

Manage inventory movement within your physical warehouse and between warehouses using built-in, three-step inventory transfers. Inventory can also be assigned to a dedicated or random bin and tracked by location for wave and zone picking methods. Warehouse Management provides real-time inventory visibility for companies with large inventories or multiple warehouse locations.

### **Warehouse Automation**

Keep inventory information current, provide maximum accuracy, and raise the performance of warehouse personnel. Warehouse Automation software provides instant and accurate data entry using wireless handheld devices equipped with a keypad and bar code scanner. Flexible picking options are supported, including picking by sales order or shipment number, for fast fulfillment of urgent orders. Also included is a flexible utility for creating and printing customized bar code labels.

### **StarShip Parcel**

StarShip Parcel integrates tightly with Sage MAS 500 and makes the entire shipping process more fluid. StarShip Parcel automates the shipping process by calculating freight charges, integrating third-party parcel insurance, printing carrier-approved, bar-coded shipping labels and COD tags, and interfacing with scales and bar coding hardware for an end-to-end shipping management system.

### **StarShip Freight**

Reduce shipping costs for larger shipments such as less-than-truckload (LTL) and truckload (TL) by using StarShip Freight to automate efficient packing and shop for the best rates among various carriers.

## Manufacturing With Confidence

### ► SAGE MAS 500 MANUFACTURING

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|---|---|--|
| <ul style="list-style-type: none"> <li>• Light Manufacturing</li> <li>• Advanced Manufacturing</li> <li>• Advanced Planning &amp; Scheduling</li> </ul> | <ul style="list-style-type: none"> <li>• Engineering Change Management</li> <li>• Estimating</li> <li>• Project Management</li> </ul> | <ul style="list-style-type: none"> <li>• Material Requirements Planning (MRP)</li> <li>• Product Configurator</li> <li>• Shop Floor Control</li> </ul> |
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When demand hits, it's crucial that manufacturing is ready and able to deliver. Sage MAS 500 was designed with the flexibility and expanded capabilities to easily accommodate the requirements of many different industries. It handles production from raw materials through finished goods, works seamlessly with the accounting and distribution modules, and helps you pinpoint the areas where you can save time and money, all while helping you provide exceptional customer service.

#### Light Manufacturing

This streamlined manufacturing system is perfect for distributors, assemble-to-order industries, and other light manufacturers that don't contend with complicated labor transactions or material issues. Light Manufacturing features an easy-to-use production entry screen where finished goods are reported after-the-fact. Material quantities, outside process transactions, and labor time are posted to finished goods in one simple step, saving you time by eliminating dozens of labor and material transactions. In addition, distributors can identify labor as part of the kitting process, which dramatically improves product costing, subsequent pricing, and kitting.

#### Advanced Manufacturing

Advanced Manufacturing is especially well-suited for assembly, electronics, metal fabrication, machine/equipment manufacturing, and other production environments where work order tracking and labor reporting are essential. The system features shop floor visibility to your entire enterprise. GAAP-compliant job costing gives you insight regarding your most profitable and costly jobs. Operations, machines, work centers, and other options may be defined to accommodate your unique manufacturing requirements. Advanced Manufacturing also supports co-products, by-products, disassembly, and outside process tracking.







### Advanced Planning & Scheduling

Utilizing industry-standard scheduling rules, this module schedules production based on advanced algorithms and mathematical calculations. System-generated schedules and a drag and drop schedule board put you in control of big picture planning and help you better manage scheduling by easily accommodating last-minute priority jobs and unexpected machine downtime. You can manage multiple production schedules by facility, conduct what-if analysis of the manufacturing process, and manage machine and tool resources in real time. Enterprise-wide online visibility of production schedules, order status, and completion dates keep customer service, management, and sales all in the know.

### Engineering Change Management

A routing/bill of material may be placed under engineering change management control to track any changes made to the production standards. Members of predefined user groups are notified by e-mail when a change is made to a controlled routing/bill of material.

### Estimating

Internal product structure and cost estimates are quickly created from scratch or copied from an existing routing/bill of material, estimates, or work orders. Final estimates may be converted directly into a quote, sales order, or production routing/bill of material. Engineers can estimate multiple quantities with different markups to amortize setup and one-time costs across multiple quantities. Estimates may include labor, material, subcontracted operations, prototyping, special tooling, and other costs.

### Project Management for Manufacturers

Enable your project managers to easily assign resources to projects, track actual versus estimated costs through project completion, and generate detailed estimates for customers. Projects can be based on a fixed price, by accounting for time and materials, or a combination of both options. Moreover, Project Management can be integrated with Microsoft Project, so you can leverage the strengths of both products to gain a comprehensive tool for managing all tasks, resources, and schedules. Beyond its ability to manage manufacturing projects, Project Management also boasts a series of tools designed for enterprises that install or service products.

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*“Sage MAS 500 gives us much better traceability of materials. We have real-time inventory, and know exactly what is on the shop floor. And because of improved routing and bill of materials, we have significantly reduced scrap caused by BOM errors.”*

— Mark Chollett, Director of Technology, Wiseco Piston, Inc.

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## Material Requirements Planning (MRP)

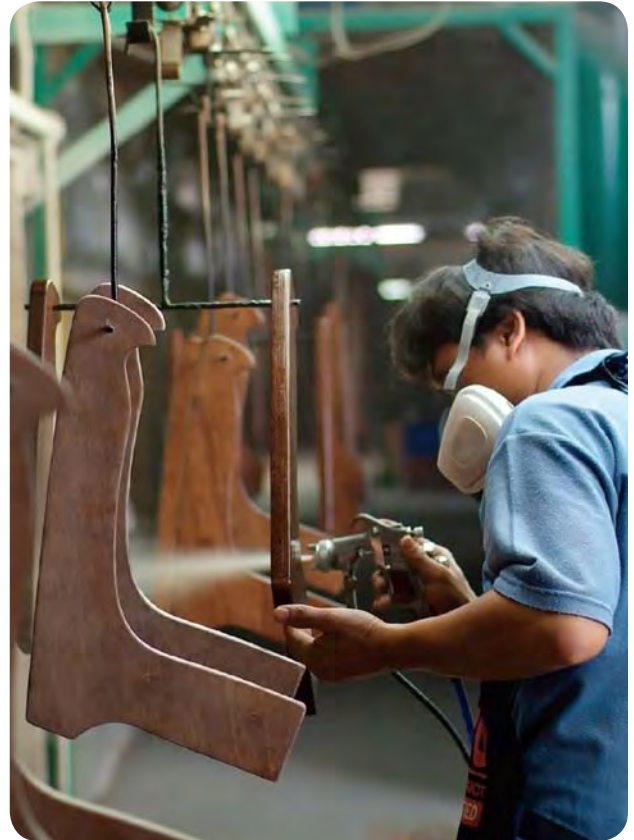
MRP is integrated with finite scheduling to provide a true closed loop system, which utilizes actual demand and transaction data from sales orders, purchase orders, inventory management, project accounting estimates, and work orders. It also provides integration with demand forecasts for items based on advanced replenishment rules and formulas, thus enabling more accurate material plans by item. Planners have total control over generation criteria including start and stop dates, planning bucket sizes, and a demand time fence. Multiple MRP versions provide greater flexibility and simulation/comparison capabilities. MRP may be instantly accessed for material data from sales orders, purchase orders, work orders, and inventory.

## Product Configurator

The Product Configurator module controls sales orders and bills of material by associating rules to build finished goods items. This useful tool will help you determine which components to use, how much configured parts will cost, and how much to charge the customer. You can also automatically build new part numbers and bills of material, including all manufacturing requirements and instructions to make the configured part. The intuitive interface of product configurator facilitates quick sales order entry and customer service inquiry.

## Shop Floor Control

Designed for use with bar code and touch screen technology, the shop floor control system can run on a terminal or from many handheld or terminal devices. Shop Floor Control features start and stop job entry, work order inquiry, material/outside/other issues entry, receipt of goods entry, labor assignments, and access to other essential shop floor activities.



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*"Sage MAS 500 and MRP let us get our act together. We finally have inventory numbers we can depend on, far more on-time shipments and better quality throughout the company."*

— David Palmerston, VP of Technology,  
Helical Products Company, Inc.

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## Accurate Time & Project Management

► **SAGE MAS 500 TIME & PROJECT MANAGEMENT**

• <b>Project Accounting</b>	• <b>Microsoft Project Link</b>	• <b>Sage TimeSheet</b>
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Achieve the operational edge with these powerful functions that put you in control of managing projects with exceptional flexibility by preventing cost overruns and maximizing bottom line savings.

### Project Accounting

With Project Accounting, track actual vs. estimated costs through forecast completion. Adjust estimated budget to increase forecast accuracy at any point through the project lifecycle. Also, designate the most appropriate project type—time and materials, fixed price, or a combination of the two and eliminate the extra costs of maintaining multiple tracking systems. Capitalize on six GAAP-compliant profit recognition methods—and maximize project profitability with the insight you gain from these sophisticated time and expense tracking tools. You will proactively prevent cost overruns, increase cash flow, and generate greater bottom line savings.

### Microsoft Project Link

Streamlined integration with Microsoft Project provides project managers and finance departments with an end-to-end project management solution that leverages bi-directional workflow to deliver projects on time and on budget.

### Sage TimeSheet

Time and expense entry can be deployed through networked clients or secure Web browsers connecting your remote workforce on a realtime basis. Project managers and supervisors can check project status and profit points at anytime, from anywhere, while remote workers are assured that their time and expenses are accurately entered and tracked. Multi-level approvals and workflow options support your internal procedures and organization structure.



## Maximizing Your Human Resources

### ► SAGE MAS 500 HUMAN RESOURCES & PAYROLL

- Sage Abra Payroll

- Sage Abra HR

- Sage Abra Attendance

Accurately administrating a company's work force is vital to its success and growth. Sage MAS 500 offers powerful human resources (HR) and payroll solutions that enable you to automate HR and compliance activities, easily process and track payroll and attendance, and manage employee relationships with insight.

#### Sage Abra Payroll

Featuring streamlined data entry and automatic integration with the Sage MAS 500 General Ledger module, this solution provides enhanced payroll accuracy and efficiency. Powerful tax compliance reporting and analysis, excellent tracking of employee hours and accrual balances, multi-level security, and a variety of check disbursing options provide maximum control and flexibility. Payroll Management also equips you with the tools and reports you need for strategic planning. And with tight integration to the Employee Attendance and HR Management modules, your payroll data is available throughout the HR system.

#### Sage Abra HR

Managing your work force has never been easier. HR Management has the flexibility and the power to put critical data such as emergency contacts and performance reviews at your fingertips when you need it. Big picture insights may be quickly drawn from salary, turnover ratio, and performance analyses. Benefit administration is simplified with easy comparisons of multiple plans, tracking of COBRA coverage, and a rollover benefits feature. Employee training and certification, health profiles, drug testing, and physical exams may also be tracked. And of course, a high level of security protects all sensitive employee data.

#### Sage Abra Attendance

This application offers easy setup, management, and monitoring of multiple variations of employee attendance plans. You can track an unlimited number of plans per employee and also maintain separate data-sensitive accounting for each attendance plan. Incident-based time off and regular time off can be automatically recorded and then used both for employee reporting and payroll calculations. Snapshot overviews of employee attendance provide you with additional HR insight.





## Building Customer Relationships for Gainful Results

### SAGE MAS 500 CUSTOMER RELATIONSHIP MANAGEMENT

- Sage SalesLogix Sales
- Sage SalesLogix Customer Service
- Sage SalesLogix Marketing
- Sage SalesLogix Support

Sage MAS 500 Customer Relationship Management (CRM) equips companies with the front office capabilities and back office integration they need to cultivate positive customer relationships and profitable results. Web-based modules empower sales to close more deals and your customer support team to handle requests accurately and effectively. Automation of key activities, sophisticated analytical tools, streamlined company communications and improved customer relations all translate to a shorter sales cycle, higher sales revenue, and increased profits.

#### Sage SalesLogix Sales

This customer-centric solution manages all aspects of your sales cycle and automates key sales functions including account and opportunity management, quotation and proposal generation, scheduling, and forecasting and reporting. Sophisticated analytical tools and full-scale marketing campaign management provide the insights on who your most profitable customers are and how you can shorten the sales cycle.

#### Sage SalesLogix Marketing

You can develop and execute meaningful marketing programs that drive results and measure return on investment (ROI) for your marketing campaigns.

#### Sage SalesLogix Customer Service

Deliver a high-quality customer experience by utilizing advanced issue tracking and resolution tools needed to quickly resolve customer issues. Search the knowledgebase to quickly find critical information, and reduce your costs by empowering your customers to find answers they need using the Sage SalesLogix Web Customer Portal.

#### Sage SalesLogix Support

With the costs of acquiring new customers being 5 to 10 times higher than retaining them, cultivating lasting relationships and customer loyalty is a critical necessity. Track and resolve support issues faster with instant access to relevant customer data, including products purchased, ticket and defect history, and maintenance contract status—making each customer interaction effective and positive.



## Leveraging Business Intelligence

### ► SAGE MAS 500 BUSINESS INTELLIGENCE

- Business Insights Dashboard
- Business Insights Analyzer
- Business Insights Explorer
- Crystal Reports®
- Sage MAS 500 Alerts
- Sage MAS 500 Office
- Web Reports

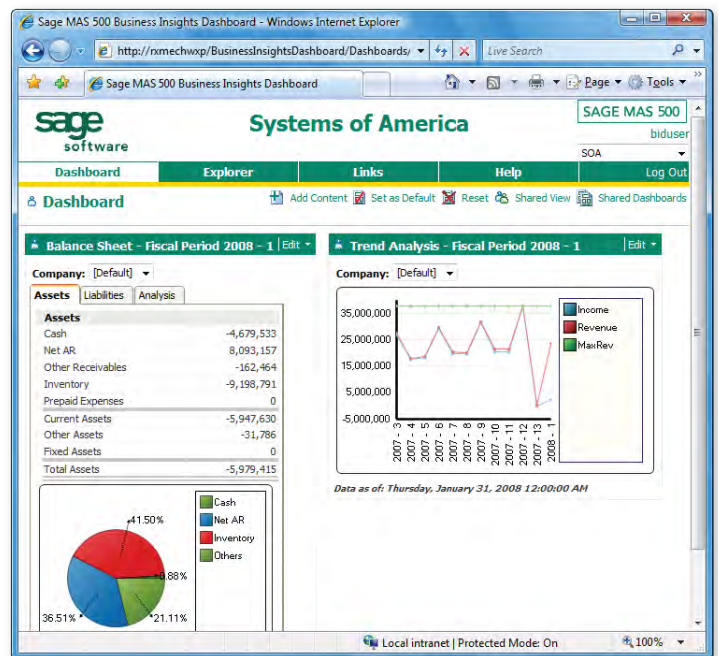
Successful enterprises are those that are smart enough to leverage their business intelligence to lock in their competitive edge. Business intelligence and reporting helps your managers hone in on key performance indicators and actively monitor both internal and external changes as they occur. These tools not only help provide the insight behind the numbers, they help you move from reactive mode into proactive mode. It's what you need to work smarter, not harder.

### Business Insights Dashboard

Get the vital information you need to stay in charge of your business all in one place with the new Business Insights Dashboard. Using .NET technology, the Dashboard puts an end to information overload by putting up-to-date sales statistics, key accounting data, industry news, and competitive intelligence at your fingertips and all in one place. With this convenient, powerful solution, you get an unsurpassed level of knowledge management that consolidates critical personal, corporate, and external information and enables single-click access to analytical and collaborative tools. Business Insights Dashboard can easily be personalized to display information according to each user's preference.

### Business Insights Analyzer

Business Insights Analyzer users have the ability to organize, graph, and format summarized information within the Sage MAS 500 system. Contextual mappings have been configured that allow a user to jump directly to data views for advanced analysis and reporting on virtually any data in the Sage MAS 500 database.



► Personalized Business Insights Dashboard templates can be created for a wide variety of roles and shared among employees.



## Business Insights Explorer

Business Insights Explorer brings a new paradigm to navigation. Sage MAS 500 is bundled with a series of pre-defined Preview relationships including customers, vendors, items, warehouses, projects, work orders, and more. In addition, the Explore option allows users to drill around to original records. For example, users can drill into customer invoices, shipments, and work orders anywhere the customer ID is displayed within the system. Views can be filtered and sorted or exported to Excel.

## Crystal Reports®

This powerful report writer helps you create, format, and print presentation quality reports that reveal the business insights behind the numbers.

## Sage MAS 500 Alerts

This innovative module utilizes standard and customized early warning e-mail messages to notify you of critical events in your Sage MAS 500 system including credit holds, inventory thresholds, and priority client transactions. You can configure your e-mail system to forward alerts to your mobile phone or pager so you can be instantly alerted to important business issues—no matter where you are. Enterprise Alerts puts your enterprise ahead of the game by keeping your managers in the know and giving them a proactive edge.

## Sage MAS 500 Office

Take your enterprise communications and customer service to the next level with the single click efficiency of automatic generation of custom letters, e-mails, and spreadsheets.

## Web Reports

With Web Reports you can conveniently view and generate all Sage MAS 500 reports through Microsoft Internet Explorer while maintaining the same high-level of security of standard modules. Web Reports also displays custom Crystal Reports® documents.

Customer	Customer	Credit Limit	Balance	Highest Bal	Highest Bal Date	Aug In
Aldebar	Aldebaran, Inc.	10,000,000.00	80,589.35	14,316,137.94	3/1/2008	
AlGar	Alicia Garage Doors	0.0	226,328.46	2,980,744.83	3/1/2008	
bid	Business Insights Dashboard	100,000.00	84,408,171.66	84,406,416.66	6/30/2008	
BlackWel	Blackwell Emulsion Co.	0.0	112,025.75	203,724.50	3/1/2008	
Col&Sone	Collier & Sone, Inc.	0.0	65,031.43	65,031.43	6/12/2008	
CompSol	Compound Solutions	0.0	2,986,283.78	8,087,651.84	3/1/2008	
DavaComp	Davson Computer Products	0.0	103,264.75	5,986,955.47	3/1/2008	
FounFlow	Fountain Valley Florists	0.0	12,783.38	294,806.93	3/1/2008	
Gros,Mic	Michael Grossman, MD	0.0	16,662.28	134,775.03	3/1/2008	
Unbald Lead	Unbalance 1 customer P/c	20,000,000	24,616,611	62,191,419	3/1/2008	

Sales Order	SO Amt	SO Date	Status	Customer	Shipper	Open Amt	Cr Hold	Hold Reason
SO-0000000271	153.21	6/5/2008	Open	Aldebaran, Inc.	Alfred	157.99		
SO-0000000269	1,172.10	6/5/2008	Open	Aldebaran, Inc.	Alfred	1,215.97		
SO 0000000254	2,656.85	6/5/2008	Open	Aldebaran, Inc.	Alfred	2,960.94		
SO-0000000251	19,942.53	6/5/2008	Open	Aldebaran, Inc.	Alfred	10,612.90		
SO-0000000246	10,800.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	12,000.00		
SO-0000000245	29,700.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	33,000.00		
SO-0000000244	32,400.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	36,000.00		
SO 0000000238	196.30	4/19/2008	Open	Aldebaran, Inc.	Alfred	200.00		
SO-0000000242	429,721.03	1/17/2008	Open	Aldebaran, Inc.	Alfred	472,947.24		

▲ With just a few clicks, Business Insights Explorer delivers quick and easy data inquiries, drill-downs, answers to "what if" scenarios, and last-minute must-have executive requests.

*"The main thing I like about Sage MAS 500 is the ability to go into the database, grab information, and then manipulate it however we want. Because the system is based on an SQL engine, we can store vast amounts of data and generate any type of report imaginable."*

— John Kalinich, COO, Teva Sport Sandals

## Customizing and Evolving With You

### ► IMPLEMENTATION, CUSTOMIZATION, AND INTEGRATION

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|--|--|---|
| <ul style="list-style-type: none"> <li>• Assisted Company Setup</li> <li>• Data Import Manager</li> <li>• Data Migrator</li> </ul> | <ul style="list-style-type: none"> <li>• Import Utilities</li> <li>• Customizer</li> </ul> | <ul style="list-style-type: none"> <li>• Software Development Kit</li> <li>• Source Code</li> </ul> |
|--|--|---|

Designed for maximum flexibility in customization and integration, Sage MAS 500 is a progressive software solution that adapts to meet your unique and changing enterprise requirements. The Customization suite ensures that you can get the most from your system with easily modified screens and forms—without having to modify your source code. You have the luxury of controlling application customizations to all users, or any combination of specific user groups. Reports can easily be customized, and data from external applications can be imported into Sage MAS 500.

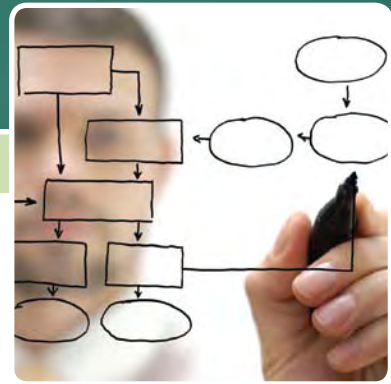
In addition, world-class customization tools provide a foundation for Visual Studio .NET business application development, and include software controls, tools, wizards, and utilities. Our goal for Sage MAS 500 is simple—to provide an affordable, sophisticated, end-to-end business management system that is easy to implement, to use, and to customize. The intuitive Assisted Company Setup, Data Import Manager, Data Migrator, and Import Utilities get you up and running fast while the powerful Customizer, Software Development Kit, and Source Code products allow you to customize Sage MAS 500 to meet your ever-changing business and industry needs.

### Assisted Company Setup (ACS)

ACS is a process for implementing Sage MAS 500 that includes project management tools, tips for successful implementation, and data migration utilities. ACS helps you manage the implementation timeline by integrating with Outlook so you can assign implementation tasks to employees or consultants. It also walks through the steps required to successfully implement Sage MAS 500 so there will be fewer questions and surprises when you go live.







## Data Import Manager

Built with the latest .NET and SQL Server technology, the Data Import Manager allows database administrators to configure one-time or regularly scheduled imports into a wide variety of Sage MAS 500 transaction formats using a powerful mapping wizard. The mapping wizard provides the detailed knowledge of Sage MAS 500, including required fields, default validations, and lookups—while enabling the administrator to transform direct feeds from ASCII, Delimited, Microsoft Access, Excel, SQL Server, and XML data sources. Developers also can modify the final import package by adding scripting for additional validations and other complex transformations.

## Data Migrator

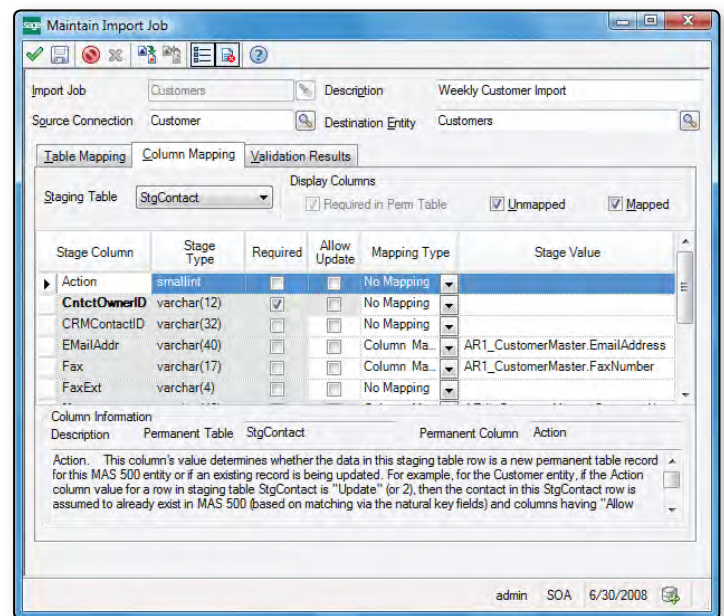
Data migration is built into the Assisted Company Setup and available for post-implementation data imports. The Data Migrator can be used to move data from many different databases and file types into staging tables where the data can be modified and validated before being imported into Sage MAS 500. Sage MAS 90 and Sage MAS 200 ERP customers can count on pre-packaged data conversion templates for even faster implementation.

## Import Utilities

A series of utilities are available throughout Sage MAS 500 for importing smaller sets of data. Import utilities are very useful for importing new item lists from vendors or sales orders from e-commerce storefronts. Utilities are available for importing general ledger, accounts payable, accounts receivable, and sales order transactions. In addition, you can import subsidiary company data for consolidations, import items or inventory transactions, and export general ledger consolidation data for use in external applications.

## Customizer

With Customizer, you can quickly modify screens and forms to match your specific business processes, improve staff productivity, and achieve the desired look and feel. It also allows you to simply add industry-specific features, without ever requiring extensive programming knowledge or changes to the source code.



▲ *Data Imports Manager's powerful mapping wizard provides detailed knowledge of the Sage MAS 500 database, so you can easily and accurately configure database imports.*

## Software Development Kit

The Software Development Kit (SDK) gives you the tools you need to complete your development tasks expediently and inexpensively. It provides Visual Basic controls, wizards and utilities to solve housekeeping issues, including concurrency, user interface, security models, data handling, and more. With housekeeping issues handled by the SDK, your developers are free to build add-on programs or interface controls to Sage MAS 500, saving you development time and money.

## Source Code

Source Code for each module is available, which provides advanced capabilities for code development and implementation.

## Sage Value-Added Benefits



### Globally Present, Locally Accessible

You can count on Sage Software for powerful, reliable software that is thoughtfully adapted to evolving technologies and changing business needs. Our customers are supported by a nationwide network of highly trained specialists who are dedicated to providing quality implementation, training, service and support. As your solutions provider, we offer the following value-added benefits:

- Sage Software Business Partners**

Highly experienced and certified Sage MAS 500 business partners provide professional software installation, data migration, systems integration, consulting, and support services.

- Award-Winning Support**

Software maintenance and award-winning ClientCare support programs offer you different combinations to meet your needs: phone access to product experts, 24/7 online knowledgebase access, automatic software updates and regular communications—including 24/7 Anytime Learning classes.

- Sage Professional Services**

Sage Software consultants are technical and functional experts that can be deployed by your Sage business partner to provide project management and implementation assistance.



## Worldwide Influence With a Local Feel

Nearly 2.9 million discriminating North American customers choose wisely by selecting Sage Software for their software solutions. For more than two decades Sage Software, along with its parent company and affiliates, has established itself as a global provider of superior accounting and business management solutions and services. We create the software that transforms data into the business insights that help our customers succeed on all fronts. From creating innovative products that anticipate our customers' changing needs to providing exceptional customer support, we are dedicated to surpassing expectations in all aspects of our business. Rest assured that our software is supported by a nationwide network of specialists who are your resources for implementation, training, service and support. Our specialists are also trained and certified to provide Microsoft product and network expertise. In addition, we offer outstanding training classes, 24-hour online support, and award-winning technical phone assistance.

With the Sage MAS 500 solution, you have everything you need to streamline your business processes for maximum efficiency, productivity, and profitability. And, you have the added peace of mind of knowing that it comes from the one company that has demonstrated an unparalleled commitment to providing powerful, flexible, and comprehensive software solutions that help businesses build business.

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*"Sage MAS 500 is doing the same work as our tier-one product, but for only 75 percent of the cost. We've done two version upgrades since implementation, and they both came in on time and within budget. I'm extremely pleased."*

— Roger Smith, VP of Finance and Information Technology  
Luzenac America, Inc.

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## Providing Leading Edge Solutions for More than 30 Years

**Sage MAS 500** is designed to provide you with the insights and management tools you need for success today, tomorrow, and well into the future. Find out for yourself why **Sage MAS 500** is the best business software solution available for mid-market companies; call us today.

Sage Software supports the needs, challenges and dreams of nearly 2.9 million small and medium-sized business customers in North America through easy-to-use, scalable and customizable software and services. Our products support accounting, operations, customer relationship management, human resources, time tracking, merchant services and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit and real estate industries. Sage Software is a subsidiary of The Sage Group plc, a leading global supplier of business management software and services to small and medium-sized businesses. Formed in 1981, Sage was floated on the London Stock Exchange in 1989.



End-to-end solutions. Expert advice. Ongoing support. That's Sage 360°.

## SAGE MAS 500

### Sage Software

56 Technology Drive

Irvine, CA 92618-2301

[www.sagemas.com](http://www.sagemas.com) | 800-854-3415

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