

# ***Sage ERP Accpac***

Version 6.0 Release Guide

*See Your Business in a New Way*

Improve Productivity | Envision Success | Accelerate Growth



**sage**



## OVERVIEW

As the world of business is constantly evolving, so must your business management software. At Sage, we work to continually improve your experience with Sage ERP Accpac and develop new functionality to help you get more out of your solution. Sage ERP Accpac Version 6.0 focuses on the functionality most requested by our customers, partners and the market. Improve productivity, envision success, and accelerate growth with exciting new tools, such as the new Portal to help you accomplish everyday tasks faster or the new Snapshots that provide secure access of key performance indicators. Version 6.0 also helps you get the information you need, faster! The new inquiry tool facilitates quick access to customized lists providing the answers you need to make better decisions. In addition, Version 6.0 can help you accelerate growth and lower total cost of ownership

(TCO) with SageCRM Workflow Enhancements that improve information flow between the front and back office and changes to the management of fiscal periods.

We work directly with our extensive customer base to ensure our products work the way you do to improve processes. Led by dedicated User-Centric Design teams, we strive to understand not only how you interact with and utilize our software, but also how your business works and how we can help to solve your core business issues. Over the past year, over 800 partners and over 8000 customers and partners worldwide have been consulted through on-site visits, surveys, interviews, and observational studies in our state-of-the-art usability laboratories. The results of this rigorous research are poured into the product development process helping us to design and build better software.

Version 6.0 leverages the superior architecture of Sage ERP Accpac to begin our journey of delivering the next generation of ERP software harnessing the power of Web 2.0 technology to deliver a better user experience, lower total cost of ownership, and enhanced functionality. In this guide you will find an overview of the updates you and our customers prioritized for Sage ERP Accpac Version 6.0, scheduled for release in December 2010. The key enhancements developed will help to **See Your Business in a New Way!**

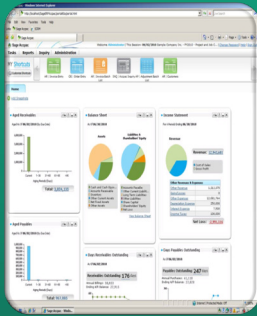
As you journey through this resource guide, you may be wondering how you can get your hands on all of the dynamic new features packed into this version. Great news! You are entitled to software upgrades and maintenance updates as part of your Sage ERP Accpac Software Assurance plan. If you need to renew your Sage ERP Accpac Software Assurance plan, you don't have to miss out. Simply contact us at 866-709-2436 (615-777-6150 - international) today!



# VERSION 6.0 SUMMARY

High level overview of "What's New"

## SEE YOUR BUSINESS IN A NEW WAY!



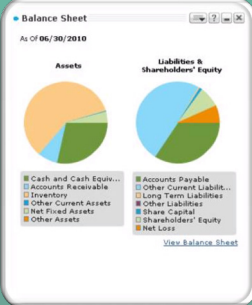
### Improve Productivity

- Personalized view within your ERP solution provides your people with faster and smarter information access, simplifying processes and saving time, so more time is spent on strategic activities.



### Envision Success

- Enhanced visibility into business metrics provides critical information at your fingertips for easier, more insightful daily and long-term planning.



### Accelerate Growth

- Simplified automation through the right technology and functionality improves business efficiency, integration and collaboration allowing your business to grow faster.

*Sage ERP Accpac Version 6.0 can help improve productivity, envision more and accelerate growth. Contact a Sage ERP Accpac representative today at 866-709-2436 (615-777-6150 for international) today for more information.*

## RELEASE HIGHLIGHTS – TOP 10 REASONS TO UPGRADE TO VERSION 6.0

[Hyperlink](#) to Read More about Each Enhancement



[Meet Jack and Learn more about Sage ERP Accpac Version 6.0!](#)

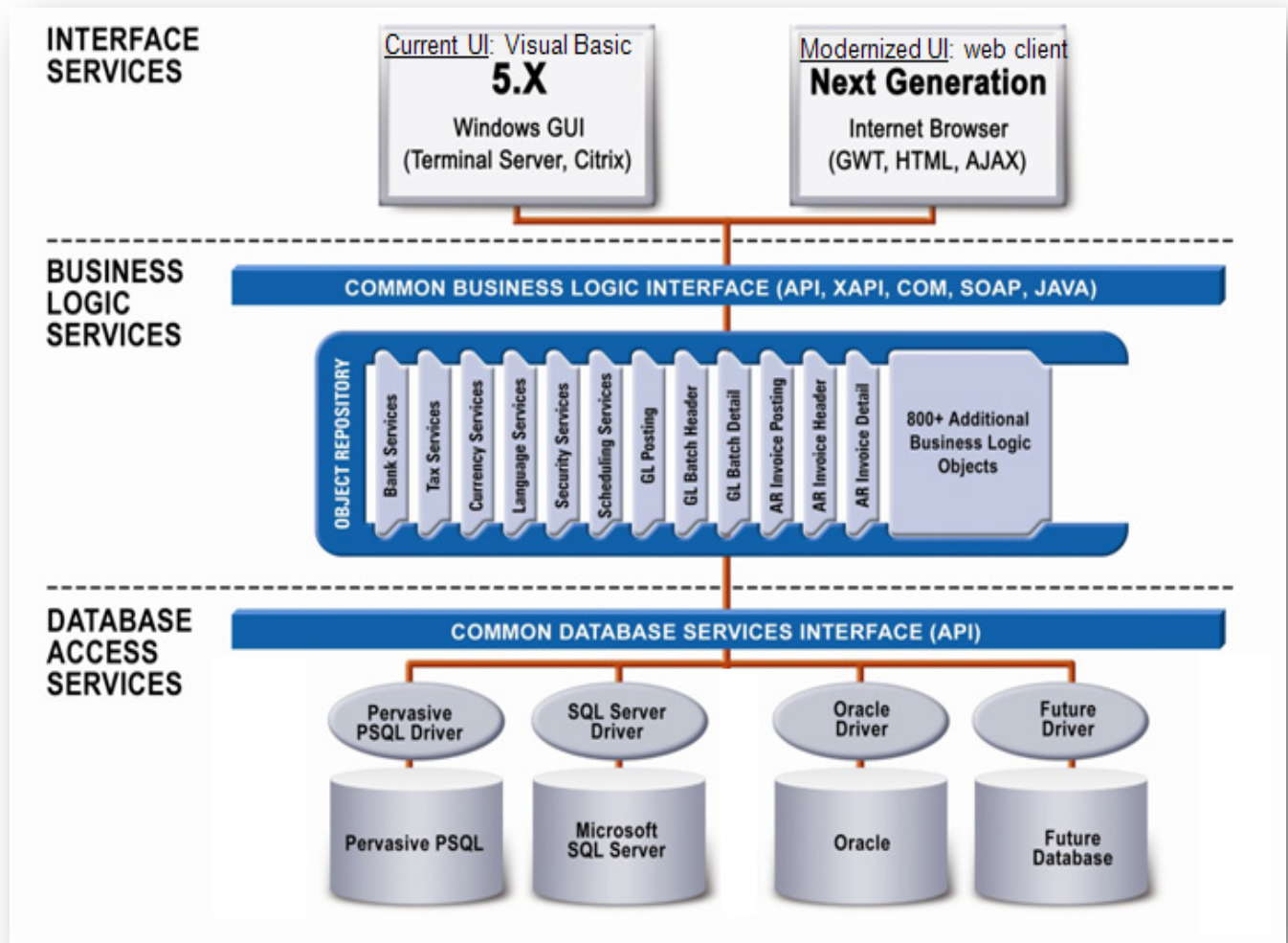
- [Enable collaboration and interoperability](#) through new technology that leverages the current superior architecture of Sage ERP Accpac.
- Optimize new technology adoption, as a [global synchronized release](#) of all modules keeps the old and new working together harmoniously.
- Improve productivity with the [Sage ERP Accpac Portal](#) providing faster, personalized role-based access to information, so you can accomplish everyday tasks more quickly and focus on strategic projects.
- Envision success with [Sage ERP Accpac Snapshots](#) providing secure access of key performance indicators for more proactive trend analysis.
- Get the information you need, faster! [Sage ERP Accpac Inquiry](#) facilitates quick access to customized lists providing the answers you need to make better decisions and lowers the cost of custom reporting.
- Accelerate growth and lower total cost of ownership (TCO) with [SageCRM Workflow Enhancements](#) that improve information flow between the front and back office.
- Save time on month end processes and reduce erroneous postings from individual modules to the general ledger through [better management of fiscal periods](#).
- Easily adopt new enhancements and get new employees up to speed faster and more cost effectively with training and [usability improvements](#) like the Getting Started Snapshot.
- [Ensure optimal business management](#) with included SageCRM 7.0, now at a lower total cost of ownership to utilize and [Sage ERP Accpac Intelligence](#).
- Adopt new user interface at your own pace and ensure a [smooth transition to Web-technology](#) for your business.





## BUILD YOUR BUSINESS ON A SOLID FOUNDATION

Today, the multitier architecture of Sage ERP Accpac provides customers with the flexibility to choose operating systems, databases, deployment methods, and more. The architecture also enables the system to be adapted to changing technology and changing business requirements with minimal risk. Sage ERP Accpac Version 6.0 is the first step in our journey of releasing a full Web 2.01-based Enterprise Resource Planning (ERP) software solution. The “Web 2.0” technology approach will offer the most secure, flexible data management possible.



*The system will continue to support the classic Windows-based user interface in parallel to the new, allowing you to adopt the new User Interface at your own pace.*



New web-based technology facilitates a new level of interactive information sharing, collaboration, interoperability, user-centered design, and collaboration required for success in today's fast paced business environment. What does this mean for you in regards to Sage ERP Accpac Version 6.0? Similar to iGoogle or My Yahoo!, Sage ERP Accpac Version 6.0 introduces a new desktop Portal. Each user will have the ability to personalize the Portal to easily view key information, and rapidly navigate to and complete tasks at hand. Due to the superior flexibility of the Sage ERP Accpac architecture this can be done without changing the business logic, and is therefore "low risk" and minimizes disruption typical associated to technology changes in ERP solutions. Not only will applications currently integrated with Sage ERP Accpac become more accessible and user-friendly but also—because of the technology standards approach employed—more applications will be built to directly interact seamlessly.

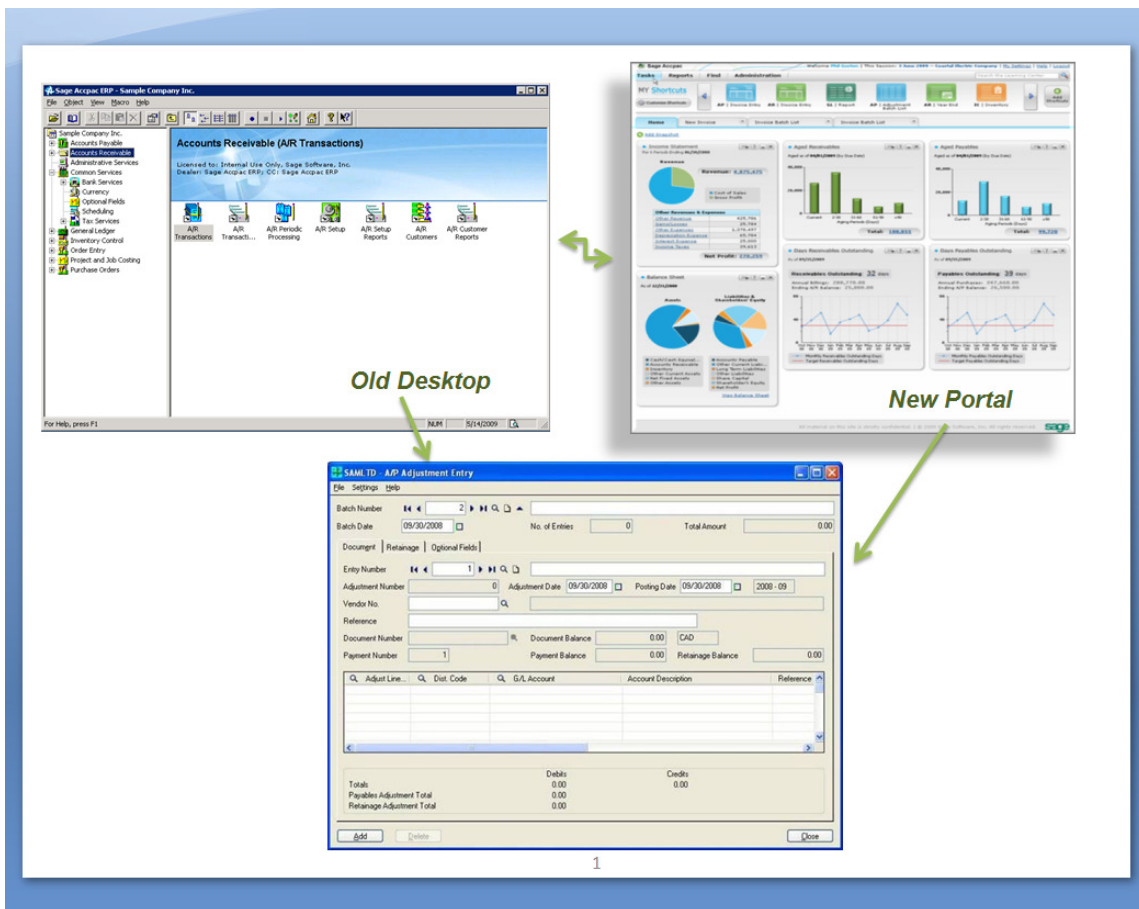
Sage understands that your business automation requirements extend outside of ERP software, and you need an end-to-end solution on which to run your business. Interoperability refers to the ability of diverse systems and organizations to work together. To support better interoperability between systems, Sage is introducing a common technology platform based upon using industry standards like HTML5, ATOM, RSS and XML. Using the Google Web Toolkit as its foundation, Sage Data (SData) and the Sage Web Toolkit (SWT) will provide developer's tools to easily and rapidly build applications that integrate into the Sage ERP Accpac 6 Series. SData provides a common Web Services interface and communications protocol to communicate information to the server. SWT provides a User Interface toolkit for our development partners to build consistent screens and utilize common API's. Applications built using the SWT and SData will have a common consistent look, are able to share and synchronize data, and seamlessly launch one another's screens within the Sage ERP Accpac Portal environment. It is important to note that only new technology components will utilize the new SData and SWT.

Once our journey is complete, a new generation of ERP will be unlocked for our customers opening the door for a new era of business management automation and collaboration. All based on feedback directly from our customers and the market, resulting in ERP software that truly works the way you want it to – seamlessly, efficiently, intelligently, and cost-effectively-so you can see your business in a new way to improve productivity, envision success, and accelerate growth.



## OPTIMIZE TECHNOLOGY ADOPTION - SYNCHRONIZED RELEASE

Sage ERP Accpac Version 6.0 will be a synchronized release, like Version 5.6, meaning all modules will be available globally for use on the same date. The new web framework user interface components will require a web server to function and will use new technology. However, as you can see in the illustration below old screens and new screens will “co-exist” allowing users to move when they are ready to take advantage of the benefits of the new user interface – such as personalizing the desktop for quick access to the screens they open most often. The old user interface screens can be accessed through the new Sage ERP Accpac Portal, even though they have not been moved to the new web framework.



*Synchronized Release allows New Technology to be Phased in, as Old and New will co-exist and work together*

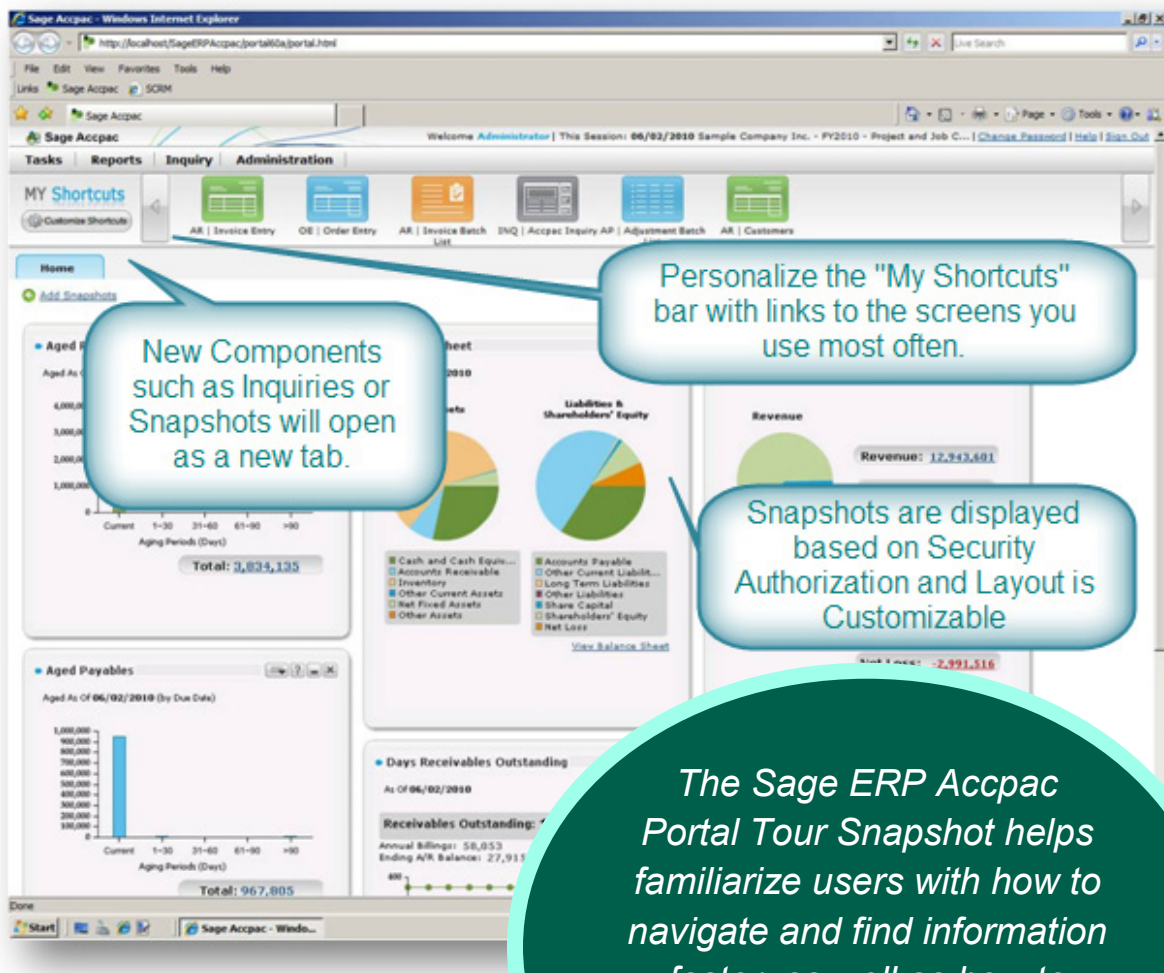
Web framework User Interface

Windows (VB) Client User Interface

## INCREASE PRODUCTIVITY WITH FASTER, PERSONALIZED NAVIGATION - SAGE ERP ACCPAC PORTAL

The Sage ERP Accpac Portal simplifies desktop navigation and allows users customizable, faster access to information so they can accomplish everyday tasks more quickly and focus on strategic projects. The old Sage ERP Accpac Desktop will co-exist with the new portal, as it is familiar to users. However, the new Portal is designed to eliminate many challenges reported by our customers associated to the classic desktop, simplifying layout and maximize multi-tasking.

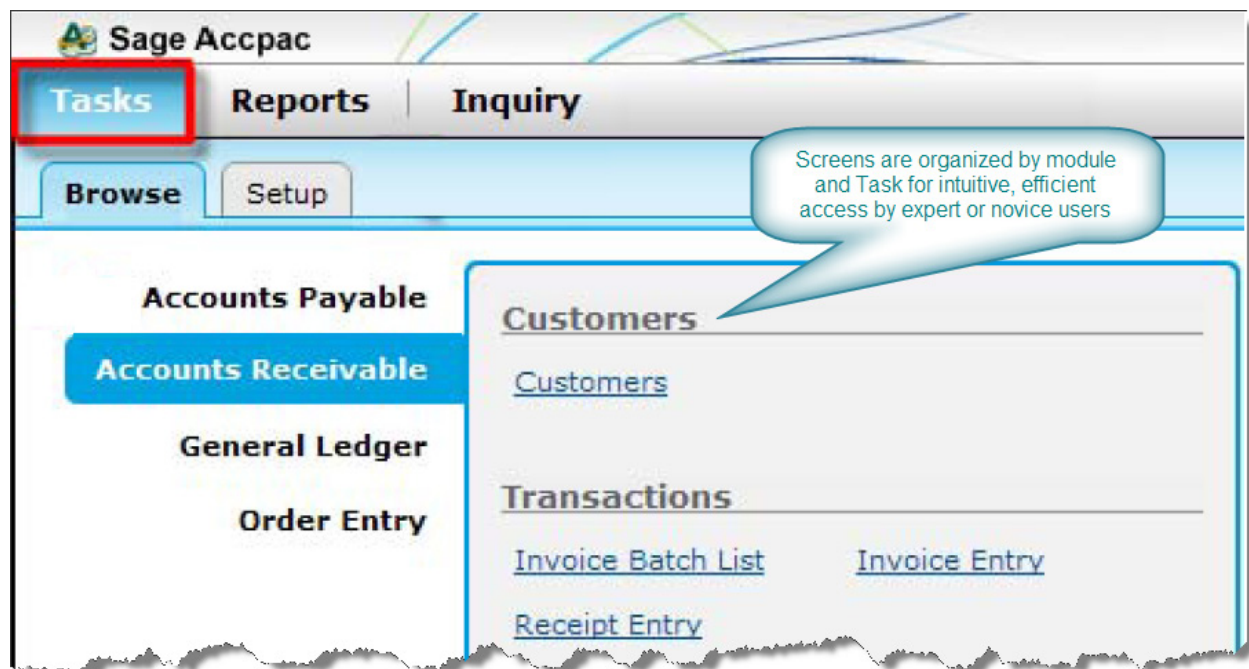
As the new portal is web-based, with proper security rights it can be accessed via a web browser making it available anytime and anywhere. Supervisors and managers can utilize the Portal to view the Sage ERP Snapshots, which provide key performance business metric data. And best yet, to introduce the power of the new Sage ERP Accpac Portal, a user license is not utilized when viewing. This added benefit is for a limited time only and will allow you to provide key information to stakeholders without impacting your total cost of ownership.





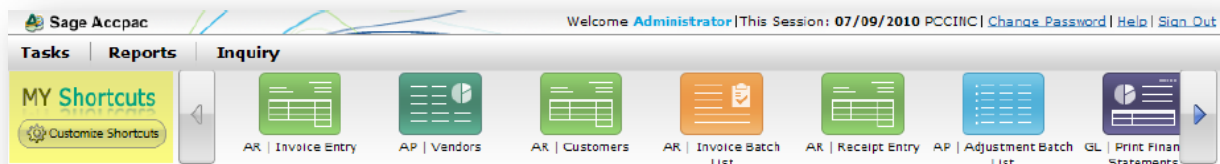
## MORE INTUITIVE AND EASIER TO USE TASK NAVIGATION

The new Sage ERP Accpac Portal facilitates finding information faster through the new task navigation layout. Task availability will be dependent upon the user's security access to modules and tasks, and the Setup Tab will only be available if the user is authorized to setup forms. Simply select the associated link to launch the associated screen and new components, such as Inquiry screens or Snapshots will open a new tab within the Portal, making multi-tasking as simple as clicking on a tab. Current screens will open outside of the Portal and will not be accessible through a browser. With the new intuitive layout experts and novice users will be navigating through their daily tasks in record time!



## TAKE CONTROL OF YOUR PORTAL - PERSONALIZATION

Easily create custom shortcuts to the screens that you use most often. The "My Shortcuts" bar hosts personalized shortcuts and allows you to quickly search through the thumbnails associated to the Sage ERP Accpac form.



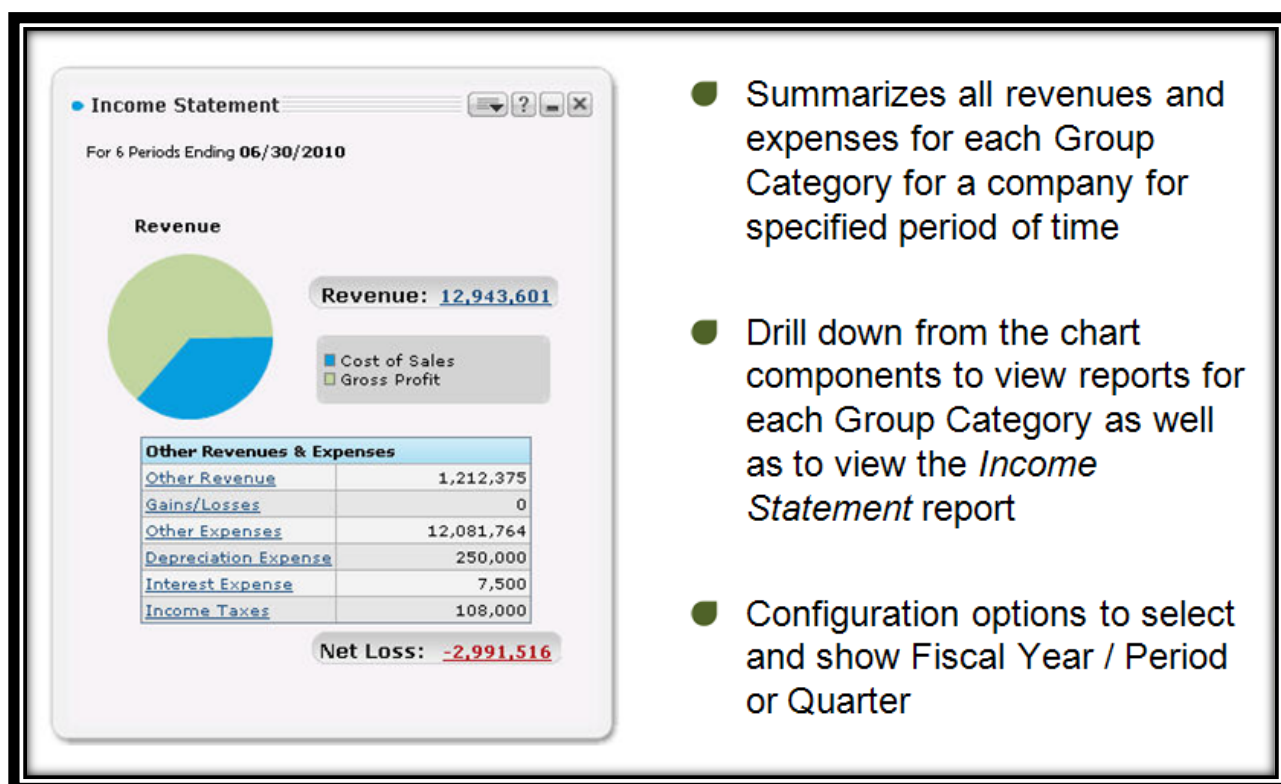
## ENVISION MORE FOR BETTER DECISIONS - SAGE ERP ACCPAC SNAPSHOTS

The Sage ERP Accpac Snapshots allow users secure access of key performance indicators (KPI's), with drilldown capabilities to underlying financial reports. The graphical presentation of information helps with quick identification of trends or issues for more proactive business decisions. Version 6.0 includes the following user-configurable Snapshots:

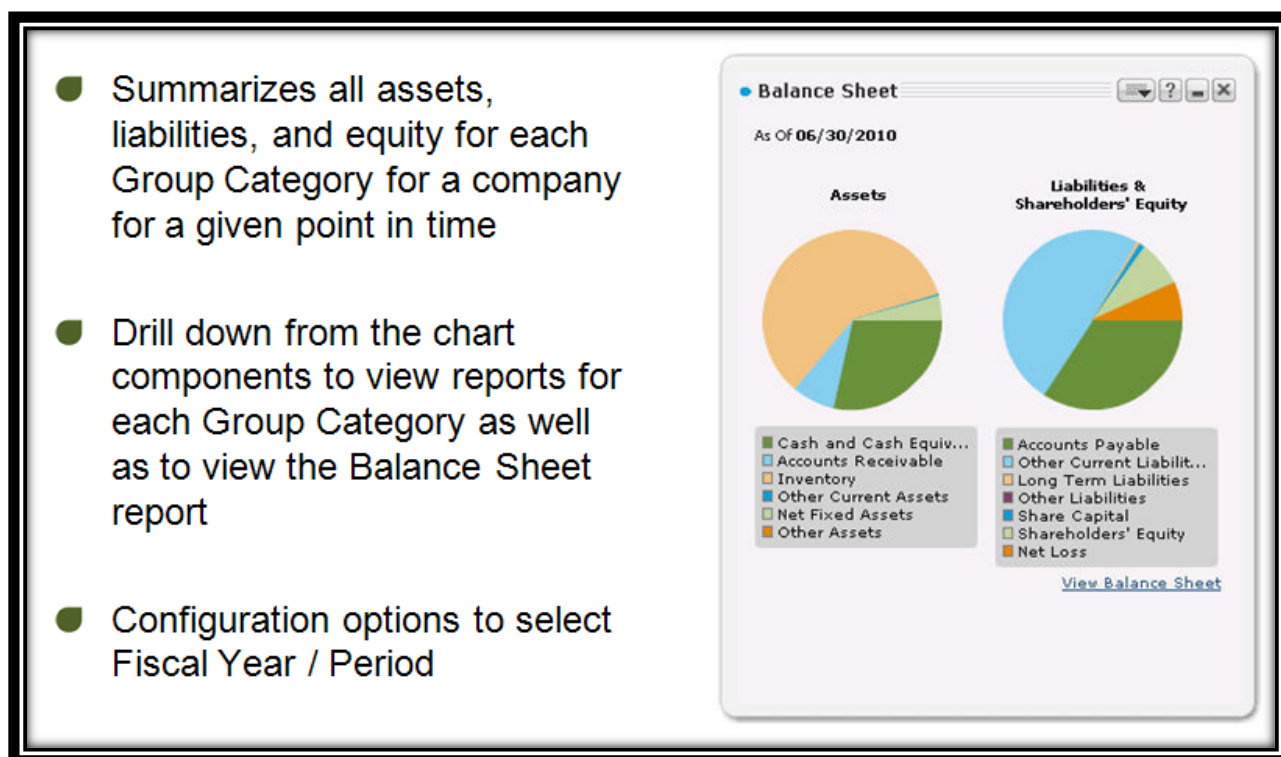
- Balance Sheet
- Income Statement
- Aged Receivables
- Aged Payables
- Days Receivables Outstanding
- Days Payables Outstanding



## INCOME STATEMENT SNAPSHOT

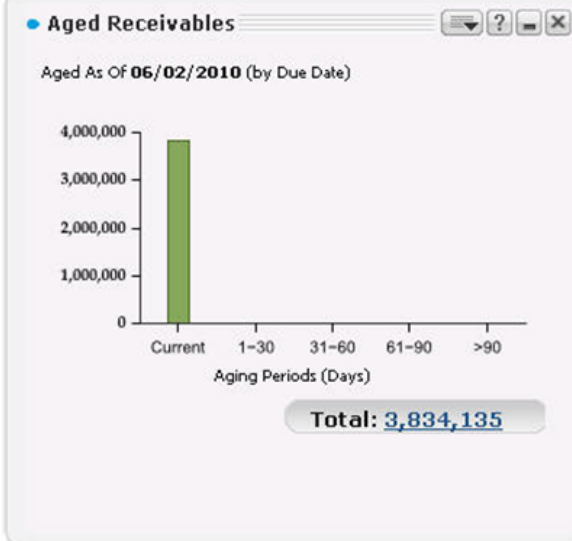
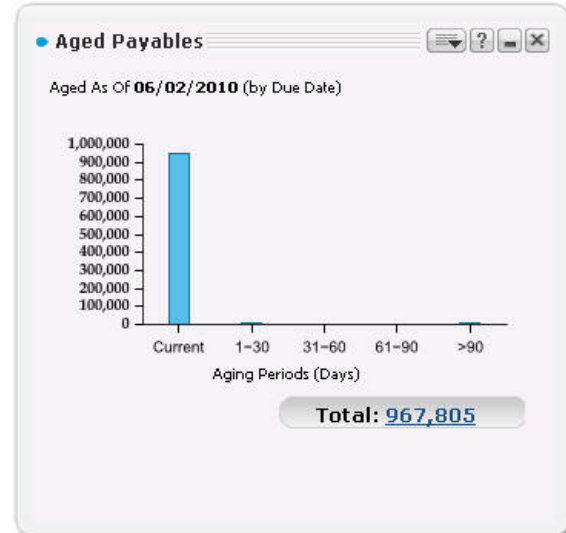


## BALANCE SHEET SNAPSHOT



## AGED PAYABLES AND AGED RECEIVABLES SNAPSHOTS

- Graphical representation of outstanding payables organized into aging periods that could be used in payable analysis
- Drill down from the chart columns to view a report for the aging period selected as well as view a summary report for all outstanding payables
- Configurable to show aging as of Due date or Document Date

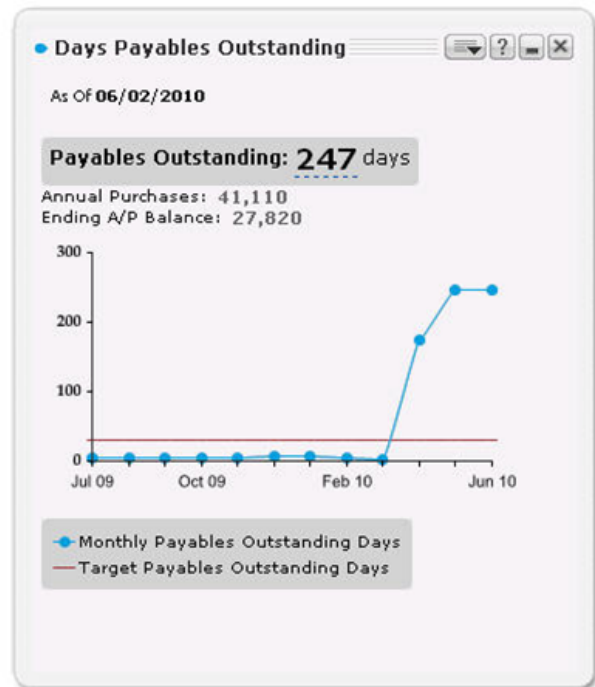


- Outstanding receivables organized into aging periods for use in collections analysis
- Drill down from the chart columns to view a report for the aging period selected as well as view a summary report for all outstanding receivables
- Configurable to show aging as of Due date or Document Date



## DAYS PAYABLES AND RECEIVABLES SNAPSHOTS

- Financial ratio expressed in terms of the number of days that accounts payables are outstanding
- Allows the user to set the Target Payables Outstanding Days
- Calculated based on  $(\text{Ending AP Balance} / \text{Annual Purchases}) * 365$  days



- Financial ratio expressed in terms of the number of days that accounts receivables are outstanding
- Allows the user to set the Target Receivables Outstanding Days
- Calculated based on:  $(\text{Ending AR Balance} / \text{Annual Billings}) * 365$  days

## FASTER ACCESS TO INFORMATION - SAGE ERP ACCPAC INQUIRY

Empower users at all levels of the organization to gain immediate access to information from Sage ERP Accpac providing greater business visibility and insight to improve business performance. Insight helps uncover opportunities and highlight possible issues, enabling your workforce to make better decisions and execute appropriate actions in response to ever-changing business needs. Sage ERP Accpac Inquiry allows even inexperienced users to create personalized ad-hoc query lists in just a few minutes without the knowledge of databases, programming or web technologies. The highly intuitive interface puts custom information access within easy reach of everyday non-technical users and means minimal training and IT support. It's quick and easy to create database connections, add fields and customize data. Version 6.0 supports the new Inquiry in the Accounts Receivable, Accounts Payable, and General Ledger modules.

Inquiry can help minimize the need to customize a Crystal Report to get the customized information individuals require, which can reduce the total cost of ownership through lowering customization requirements.

The screenshot shows the Sage Accpac Inquiry interface. At the top, there's a navigation bar with 'Tasks', 'Reports', 'Find', and 'Administration'. Below this is a search bar and a 'Search the Learning Center' link. The main area is titled 'Find: AR Customers and Transactions'. It includes a filter section with 'Customer Number' set to 'Greater Than 1400'. There are buttons for 'Save', 'Load', and 'Delete'. A callout points to the 'Add a Filter' button, stating 'Further filter or group and customize data'. Below the filter section is a table with columns: 'Customer Number', 'Customer Name', 'Customer Short Name', and 'National Account Number'. The table lists several customers, including Bargain Mart, Mr. Ronald Black, ACME Plumbing, The Courtyard, Coastal Electric Company, Custom Comfort, Mr. Stephen Kershaw, and Astral Construction Co Ltd. A callout points to the 'Export' button at the bottom right, stating 'Export data to a CSV, XLS, or PDF file for further analysis'. Another callout points to the 'Add a Filter' button, stating 'Add, move, sort or remove data'. A third callout points to the 'Adhoc Query Tool' button, stating 'Easily create template, private, or public queries'. A fourth callout points to the 'Find' tab, stating 'User must be authorized to access data'.

User must be authorized to access data

Easily create template, private, or public queries

Further filter or group and customize data

Add, move, sort or remove data

Export data to a CSV, XLS, or PDF file for further analysis

Customer Number	Customer Name	Customer Short Name	National Account Number
1100	Bargain Mart - San Diego	BMT-SD	BARMART
1105	Bargain Mart - Oakland	BMT-OK	BARMART
1200	Mr. Ronald Black	BLACK	
1210	ACME Plumbing	ACME	
1240	The Courtyard	COURT	
1400	Coastal Electric Company	COAST	
1500	Custom Comfort	CUSTO	
1520	Mr. Stephen Kershaw	KERSH	
1550	Astral Construction Co Ltd.	ASTRA	

## STREAMLINE YOUR BUSINESS PROCESSES AND ACCELERATE GROWTH - SAGECRM WORKFLOW

Growing a business in today's economy can be challenging. To help you succeed, the latest version of Sage ERP Accpac offers you CRM included in your solution! Version 5.5 introduced a revolutionary approach to connecting your front and back offices, dynamically linking processes, information, workflows, and communication channels. Version 5.6 enhanced the connection between SageCRM and Sage ERP Accpac. Sage ERP Accpac Version 6.0 continues this tradition—integrating seamlessly with SageCRM Version 7.0, which includes important enhancements and improving the Quote to Order Workflow for CRM users.

### SAGECRM QUOTE TO ORDER WORKFLOW

Version 6.0 introduces improvements to the Sage ERP Accpac and SageCRM workflow that will allow CRM users the ability to create orders from within SageCRM without opening the full Sage ERP Accpac Order Entry screens.

The new workflow was designed based on feedback from our CRM users to simplify and enhance the quote-to-order workflow and simplifies processing. Users will be able to create a quote or order without creating an opportunity first. Multiple quotes or orders may be linked to a single opportunity and users will have the ability to promote multiple quotes to an order within the same opportunity.

Best of all, the improved workflow reduces total cost of ownership (TCO) as a Sage ERP Accpac user license is no longer required for the quote to order workflow. While total value of ownership (TVO) is increased through the greatly improved usability, better workflow, and enhanced performance. Are you utilizing the “free” SageCRM license to accelerate growth in your business?

Opportunity: eCRM Ref # =14  
Company: Mr. Ronald Black  
Person: Black  
Phone:  
E-mail: ronaldblack29@hotmail.com

Document Details  
Document Number: Q1000000000002  
Document Date: 05/10/2010  
Description: ☒ Include in Opportunity Total  
Expiration Date: 06/09/2010

Company Details  
Template Code: ACTIVE  
Terms Code: DNETBL  
Price List: USA  
Tax Group: CALIF  
Person:   
Ship-To Address:   
2020 Wabash Road  
Los Angeles, CA 90048  
USA  
Ship-Via Code: OCT  
Exp. Ship Date: 05/10/2010

Quote Details  
View  
Line Type Item No. Misc. Charge Description Location Qty.  
1 Item A1-310/0 Halogen Desk Light 1 128 Ea.  
Check Inventory  
Comments:  
Quote Total: 503.50

### Accelerate Growth

Allows users of an integrated SageCRM and Sage ERP Accpac deployment the ability to create orders from within SageCRM without opening the full Sage ERP Accpac Order Entry screens

## WHAT'S NEW IN SAGECRM 7.0?

### ***Interactive Dashboard***

Built on advanced REST-based technology, the SageCRM interactive dashboard is an intuitive and customizable workspace where users can coordinate and manage all their daily tasks and activities without having to switch between screens. It pulls information and feeds from within SageCRM, external websites and integrated Sage ERP Accpac in real-time so users have all the information they need at their fingertips, driving productivity and efficiency.

### ***Support for SData***

Version 7.0 fully supports SData which enables SageCRM to generate and consume feeds of information from other SData compliant applications and display SData feeds that have been developed by Sage (or by Sage partners) directly through an SData gadget on the interactive dashboard. Ease of customization and integration has always been a core principle of SageCRM and by supporting the SData protocol; we can develop seamless integrations for a truly integrated customer experience.

### ***New User Interface Design***

SageCRM users will also benefit from the enhanced new look and feel of Sage delivering more interface design choice giving users greater personalization options and boosting user adoption across the organization.

### ***Active Directory Provisioning***

Building on our commitment to deliver easy-to-use-and-deploy solutions, Version 7.0 also includes a new Active Directory import feature. This feature will enable IT administrators to import a batch of users from a Windows® network into SageCRM quickly and easily, speeding up deployment time and helping administrators get up and running faster.

### ***New SageCRM Ecosystem***

As a complete Ecosystem, [www.sagecrm.com](http://www.sagecrm.com) also includes a user community site, a partner community site (incorporating our old DPP site) for both Development Partners and Business Partners, and an Apps and Extras area of Sage and third party add-ons.





## REDUCE ERRORS AND SAVE TIME – BETTER MANAGE FISCAL PERIODS

Sage ERP Accpac Version 6.0 allows users to lock fiscal periods for all modules (including G/L) or a specific module. Users with the “Maintain Fiscal Calendar” security rights will be able to edit the Fiscal Calendar for any application. With the new capability, modules can be locked down for specific periods until everything is completed, preventing any unwanted discrepancies.

## Fiscal Calendar Locking & Unlocking Behaviors

- If upgrading applications to 6.0:
  - Fiscal years that were **active** in the previous version, fiscal periods will be locked or unlocked for the new programs in v6.0, consistent with the locks in the earlier version.
  - Fiscal years that were **inactive** in the previous version, fiscal periods will be locked for the new programs in v6.0.
- If activating applications in 6.0 for the first time:
  - For all fiscal years, the default status is **unlocked**.

## Fiscal Calendar Report Format

The Fiscal Calendar report now prints in landscape format. It prints information for all periods, including the Adjustment and Closing periods, in rows, and includes a column for each activated Sage ERP Accpac module.

[illegible]

## MORE INTUITIVE AND COST-EFFECTIVE – TRAINING AND USABILITY ENHANCEMENTS

You can quickly get all employees up to speed on the improvements in this release through the “What’s New” Anytime Learning course specifically for Version 6.0. This online course will demonstrate how you can put all of the great new enhancements to work in your business. Best of all, this course is offered at no additional cost to you. Visit [www.SageU.com/accpac](http://www.SageU.com/accpac) for details. In addition, our online help has been greatly enhanced to make the user experience more intuitive and the product easier to use.

## PROVEN QUALITY = CONFIDENT UPGRADES WITH NO SURPRISES

You can be assured that Sage ERP Accpac Version 6.0 will be tested, tried, and true for our General Availability (GA) release. We have just begun our extensive alpha and beta testing cycles. These cycles continuously test our software through internal quality assurance and user-centered design teams as well as independent business partners. The next step in the quality assurance process is a 12-week “Controlled Release” cycle, which puts the software live in many customer sites. These sites utilize the software in their everyday processing and work closely with our teams to ensure Sage ERP Accpac Version 6.0 is ready for release. Find out more information or sign up to participate on our Beta and controlled release programs at <http://community.sageaccpac.com/beta>.

We also provide a “Detailed Technical Changes List” so there are no surprises during your upgrade process. You as well as your Sage ERP Accpac Certified Consultant have access to this information through the Knowledgebase and it is updated as we provide each Product Update. This is just another example of how we are working with you to deliver the lowest Total Cost of Ownership possible. This focus on quality ensures you can be confident that new functionality in Sage ERP Accpac Version 6.0 can be put to work in your business.

## LOWER TOTAL COST OF OWNERSHIP

Version 5.5 offered the SageCRM Server and a single-user license in the release and 6.0 further lowers the cost of true front-to-back office integration by removing the Sage ERP Accpac user license requirement in the quote to order entry workflow. The new Sage ERP Accpac Inquiry component may eliminate the need for current custom reports. This version also improves the upgrade and activation process to ensure cost-effective adoption. We improved the installation, setup, and upgrade processes in Version 5.6 to facilitate fast deployments, especially when utilizing multiple company databases. Activation has also been greatly enhanced so you can easily activate multiple modules through the new intuitive interface. In addition, we have added additional support for companies that want to deploy the software in virtual environments, further lowering the cost of ownership.



## COMPATIBILITY AND TECHNOLOGY UPDATES

The evolution of technology is as certain as death and taxes. Hardware, databases, operating systems (OS), servers, and all IT infrastructures are ever-evolving. New versions of Sage ERP Accpac are designed to support these latest servers, operating systems, hardware, and database technologies, ensuring that your system is supported and running at peak performance. Not upgrading means you might be faced with legacy systems that are no longer supported or maintained by the manufacturer. For the latest Sage ERP Accpac compatibility information, please refer to the documents available here:

<http://www.sageaccpac.com/products/systemrequirements>

This document will be updated with Version 6.0-specific information after September 2010. Most notable changes in this release are that Sage Accpac ERP Version 6.0 web components require a web server to operate.

## MAKING THE MOVE TO A MICROSOFT SQL DATABASE

With Microsoft SQL Server, users and information technology professionals across your organization benefit from improved availability, increased scalability and performance, and tight, yet flexible security controls. Sage ERP Accpac is available bundled with Microsoft SQL Server. The bundled SQL Server version includes all the same database administration tools and performance characteristics as the Microsoft SQL Server Standard Edition, with no restrictions on database size. The only difference is that it can only be used for Sage Accpac applications.

- **Performance:** The scalability of Microsoft SQL Server has been tested with 1,000 concurrent midmarket ERP users. You can add indexes to improve performance without interfering with access to tables or existing indexes.
- **Availability:** Microsoft SQL Server includes innovative high-availability features such as database mirroring, replication, and enhanced online operations to minimize downtime and help to ensure that critical enterprise systems remain accessible.
- **Security:** A new security model beginning with Microsoft SQL Server 2005 allows administrators to easily manage permissions at a granular level. Administrators can set policies on logons so that a consistent policy is applied across all accounts in the domain. Microsoft SQL Server includes encryption capabilities within the database itself. Client/server communications are encrypted by default.
- **Low cost maintenance:** A single management console enables data administrators anywhere in your organization to monitor, manage, and tune databases and associated services across your enterprise. A SQL Server database user is now priced the same as a Pervasive database user, so now there is no price obstacle to moving! You can also “trade in” your PSQL licenses for Microsoft SQL Server users at no charge for the software. Buy bundled/embedded SQL Server from Sage directly, which is more cost effective and ensure them of new releases/upgrades and fixes.



## COMPATIBILITY

Sage will continue to provide 360° solutions consisting of Sage products and Endorsed solutions. We work closely with our third party developers to ensure product compatibility as soon as possible; however, please check with solution providers or your partner on all customized products.

### **Optimized Payroll Management**

Sage ERP Accpac is known for its fast, dependable, and secure payroll management, which ensures your privacy while providing reliable and accurate information. Version 6.0 introduces several usability enhancements. Ensure your payroll is up to date and compliant with the latest government updates and regulations. A Payroll Update Plan is required to receive regular tax updates. Call us at 866-709-2436 to get more information or go to:  
<http://www.sageaccpac.com/support/pup>

### **SageCRM**

SageCRM is an award-winning, web-based customer relationship management (CRM) solution. It is a full-suite CRM solution comprising sales, marketing and customer service automation. Thanks to its end-to-end business integration capabilities, the Sage CRM front-office is powered by data from the back-office to give sales, marketing, customer service and other front-office staff a true 360° view of customers across front- and back-office functions, differentiating it from many other CRM solutions in the market today. As outlined in the SageCRM section above Version 6.0 will remain compliant with the most recent release of SageCRM Version 7.0.

### **Sage ERP Accpac Intelligence**

Sage ERP Accpac Intelligence—a new product within the Sage ERP Accpac—empowers you to quickly and easily obtain the information you need for operations and strategic planning from your Sage Accpac solution. Sage Accpac Intelligence lets you effortlessly create reports and analyze data, utilizing the familiar Microsoft® Excel® application. With Sage Accpac Intelligence, you can spend more time focusing on information analysis and interpretation and less time pulling the data together. Best of all, Version 5.6 provided you with the Sage ERP Accpac Intelligence application and 1 free Report Manager license at no additional cost.

### **Sage Abra HRMS**

If you're looking for help with every aspect of running your HR department, or if you just need to automate manual processes, we have a solution built to do exactly what you need. Version 6.0 will remain compliant with the most recent release of Sage Abra HRMS version 10.

### **Sage FAS**

Sage FAS provides advanced fixed asset accounting and reporting features for businesses needing fixed asset management. Offering effective decision-making tools for integrated accounting environments, Sage FAS gives a thorough overview of a company's fixed assets at every stage, and is one of the easiest to use, most affordable solutions of its kind in the industry.





## AVAILABILITY

Sage ERP Accpac Version 6.0 is scheduled for release in December 2010. New customer access and the Business Partner Master DVD autoship will be closely followed by the online availability for customers on software assurance.

## ACCESS ADDITIONAL INFORMATION

You can get more information on how Sage ERP Accpac Version 6.0 can help you see your business in a new way to improve productivity, envision success, and accelerate growth through the community [www.sageaccpac.com/community](http://www.sageaccpac.com/community) and the Sage ERP Accpac Website at [www.sageaccpac.com](http://www.sageaccpac.com).



### ***Sage ERP Accpac Version 6.0***

*See Your Business in a New Way*

Improve Productivity | Envision Success |  
Accelerate Growth

**Find and Learn More about Version 6.0**  
**[www.sageaccpac.com/version6](http://www.sageaccpac.com/version6)**



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